

La Société des Quarante Hommes et Huit Chebaux Voiture Pationale



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Fellow Voyageurs: Grandes: CO, IN, WY, MA, NV, NM, UT, SD, MD October 25th 2021

Would you agree with me, a win requires a well devised *game plan*? The game plan has to be well played. So, what is your *game plan* for your particular Grande? We are down to the tenyard line, or in membership terms, ten weeks until the end of the year. So much can happen in ten weeks, so much can happen in just ten yards.

These grandes had upward movement going into the final ten yards, the finale ten weeks. South Dakota, Maryland, and Indiana! Super Job!

Remember the incentive I expressed this month. For the **FIRST Grande that reaches 100 percent** by **October 29**th, I will pay **for one** Promenade Registration to attend from that Grande. The next Grande that reaches 100 percent by **November 5**th, I will pay for **one member** from that grand to attend the Banquet at Nationale Promenade in Green Bay WI next year. Here are the numbers from this week:

2 UTAH: 88.24%, 2 short to goal of: 18

5 SOUTH DAKOTA: 78.14%, 68 short to goal of: 317: 19 up from last week! 29 MARYLAND: 47.49%, 114 short for goal of: 224: 1 up from last week!

34 NEVADA: 43.75%, 9 short of goal: 17

37 INDIANA: 41.70%, 1278 short of goal: 2236: 80 up from last week!

44 MASSACHUSETTS: 33.33%, 72 short of goal: 110 48 COLORADO: 17.11%, 63 short of goal: 78 51 WYOMING: 13.79% -25 short of goal: 30 52 NEW MEXICO: 13.64% -19 short of goal: 23

Call those voyageurs and thank them for their service in honor of the approaching Veterans Day, November 11th. Use it as an ice breaker if the idea of a "sales call or membership call" intimidates you. Its just a different form of the game plan to reach membership goals.

If you need assistance in getting your membership roster, call or email me, if you need help coming up with a game plan, lets talk. You are all a talented winning team, let's get more on our team!

Happy Early Veterans Day to all my brothers and sisters!



En Service, Gena K. Keller